OpLogica

DECISION ACCOUNTABILITY INFRASTRUCTURE

COMMERCIAL ENGAGEMENT MODEL

What we deliver, what you receive, and how engagement works.

A buyer-facing overview of OpLogica's productized services: the Workflow Audit, the Insurance Control Pack, Control Pack Implementation, and the OpLogica Verify integrity layer. It explains the deliverables you receive, and exactly how and when payment happens.

3	1	from $1,500
PRODUCTIZED SERVICES	PAID STARTING POINT	FOUNDER WORKFLOW AUDIT

DOCUMENT
Engagement & Deliverables Brief

PROGRAM
Founder Program, now open

FIRST WORKED EXAMPLE
Insurance, E&O, and COI

STATUS
Founder stage, v1.0

Reviewability is not asserted. It is engineered.

This brief explains OpLogica's commercial engagement model. Prices, timelines, and deliverables are planning references and may vary by agreed scope. It is not a binding proposal.

INSIDE THIS DOCUMENT

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A clear map from problem to deliverable to payment.

This brief mirrors the structure of oplogica.com. It is written for buyers and partners who need to understand precisely what is sold, what is received, and what is deliberately not claimed.

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ONE LINE TO CARRY THROUGH

OpLogica does not start by selling software. It starts by selling clarity: can the decisions in this workflow be reviewed, reconstructed, and explained later? Then it sells the path to making them so.

THE SHIFT

01

When systems make decisions, the decisions still have to be reviewed.

As more important decisions move into automated and AI-assisted workflows, the question changes. It is no longer whether the system completed the task. It is whether the decision can be reconstructed, reviewed, and explained later, when a customer, an auditor, or an insurer asks how it was made.

WHAT THE SYSTEM RECORDED

It says the task is complete.

```
14:02  decision recorded   ·  status: complete
14:03  evidence attached   ·  source: verified
14:04  reviewer assigned   ·  status: pending
14:06  approval captured   ·  record sealed
```

A log confirms that steps occurred. It does not, on its own, prove the decision can be explained.

WHAT REVIEW ACTUALLY ASKS

Can it be explained?

- Who approved it, and on what authority?
- Which evidence supported the decision?
- Can the decision be reconstructed today?
- Could the record be reviewed internally?
- Could an outside party review and reconstruct it?

If you cannot answer these, the decision is not yet reviewable. Evidence reconstructed after a question is asked is weaker than evidence captured from the start.

The old question

"Did the system complete the task?"

This is about **execution**. It matters, but it is not the question asked when a decision is later challenged.

→

The question that matters

"Can the decision be reconstructed, reviewed, and explained?"

This is about **accountability**. It is the question OpLogica is built to answer.

WHAT OPLOGICA SELLS

02

We do not sell software to download. We sell clarity, then the path to it.

Every OpLogica offering is a productized service: a defined scope, a stated price, a specific deliverable, and a clear recommended next step. It is not open-ended consulting billed by the hour, and it is not a platform you log in to. At launch there is no public checkout, no subscription, and no portal.

WHERE THE MODEL SITS

Hourly consulting	Productized services	Self-serve SaaS
Open-ended scope, variable output	OpLogica is here: fixed scope, fixed deliverable	A platform to operate yourself

A productized service gives the discipline of a product (clear scope, price, and deliverable) without asking a buyer to adopt a platform before the value is proven. It is the right model for an early, founder-led company, and the right first purchase for a buyer.

FOUR IDEAS THAT ARE OFTEN CONFUSED

OpLogica is about the **third and fourth**.

01
Automation
Getting the work done. Did the system complete the task?

02
Auditability
Inspecting what a system did, at a technical level. Useful, but not a business decision.

03
Reviewability
Reviewing a decision after the fact: evidence, approval, exceptions, reasoning.

04
Decision Accountability
Owning the decision through a record that is reviewable, reconstructable, and explainable.

Reviewability sits between execution and governance. Automation executes. Governance sets the rules. Reviewability is what makes each decision reviewable in between.

THE ARCHITECTURE AT A GLANCE

03

Three offerings, one enabling layer.

One framework runs through everything. There is a single paid starting point, then two deeper offerings that follow only when the fit is strong. Beneath them all sits one open integrity layer. You always begin with a Workflow Audit.

Assess

OFFERING 01 — Sold now

Workflow Audit

$1,500 · Founder

A fixed-scope assessment of one important workflow.

YOU RECEIVE

A premium reviewability report, plus written review notes, with an optional review session if needed.

→

Design

OFFERING 02 — After audit

Insurance Control Pack

from $6,000

A packaged control architecture that turns audit findings into reviewable decision records.

YOU RECEIVE

A control design: patterns, requirements, checkpoints, and mapping.

→

Apply

OFFERING 03 — After pack

Control Pack Implementation

$6,000 to $9,000

Applies an approved control pack on one live workflow, ending with handover.

YOU RECEIVE

An implemented control layer, with documentation and handover.

$ **50% audit credit.** If you proceed to implementation within 30 days of the audit, half of the audit fee is credited toward the implementation fee. Each offering is paid once, with no subscription.

OpLogica Verify · the integrity layer beneath the controls

Supports tamper-evident and reconstructable decision records. It is supporting infrastructure, not a separate product to buy.

Community Edition · open & free

THE METHOD

04

Six pillars of the methodology.

The same six pillars run through every OpLogica engagement. They define what the audit scores, what the control pack strengthens, and what implementation applies. They are the single, consistent lens across the whole model.

Reviewability

Can the decision be reviewed after the fact, on its merits?

Evidence Integrity

Is evidence present, retained, and bound to the decision?

Approval Traceability

Do approvals carry identity and a recorded rationale?

Exception Visibility

Are missing or invalid inputs routed to a person and recorded?

Decision Reconstruction

Can the decision be reconstructed from retained records?

Operational Accountability

Is ownership clear across each step of the workflow?

6 → 100
categories to a single score

In the Workflow Audit, these six pillars become six **scored categories**. Each is rated against explicit 0, 1, and 2 anchors, then rolled up into a single Workflow Integrity Score out of 100 and an Executive Grade. No black-box scoring, and no grade without stated anchors. The scoring model is shown on page 10.

THE DECISION LIFECYCLE

05

Every important decision moves through six stages.

When a stage is weak or missing, the whole decision becomes harder to review and explain later. OpLogica records each step so the decision path can be reconstructed. The audit checks every stage; the controls strengthen each one.

1 Decision → 2 Evidence → 3 Approval → 4 Exception → 5 Record → 6 Reconstruction

01 Decision

An action is proposed or taken.

If weak: the decision point is not identified, so later review is difficult.

02 Evidence

The supporting evidence is captured.

If weak: the decision rests on memory and cannot be reconstructed.

03 Approval

A human approves, with identity and rationale.

If weak: with no recorded approver, accountability is unclear.

04 Exception

Missing or invalid inputs are routed to a person.

If weak: incomplete inputs may pass through unnoticed.

05 Record

A structured record is created with an integrity trail.

If weak: later changes may be difficult to detect.

06 Reconstruction

The decision can be reconstructed from retained records.

If weak: the decision cannot be explained months later.

This same path appears again on page 12 as the record that implementation is designed to produce: required evidence, recorded approval, a routed exception path, a tamper-evident record, and a reconstruction checkpoint.

OFFERING 01 · WORKFLOW AUDIT

06

A fixed-scope assessment of one important workflow.

The Workflow Audit is the single paid starting point. It is paid once, scoped to one workflow, and produces one premium reviewability report with a clear recommended next step. The client is not buying software to run; the client is buying a precise answer and a defined deliverable.

WHAT YOU PAY FOR

One premium reviewability report, plus written review notes, with an optional review session if needed. It scores the workflow, maps decision accountability, estimates operational exposure, and states the recommended next step.

SIMPLE, FIXED PRICING · PAID ONCE, NO SUBSCRIPTION

TIER	PRICE	FOR
Founder Audit	**$1,500**	Early adopters, one bounded workflow
Standard Audit	**from $3,500**	A standard workflow assessment
Enterprise Audit	**Request a quote**	Multiple or complex workflows, custom scope

All tiers include the full assessment, the premium report, written review notes, with an optional review session if needed, and a recommended next step. Implementation and ongoing monitoring are separate. No ROI or loss-reduction promises.

WHAT WE NEED FROM YOU, TO START

- Workflow description
- Systems involved
- Decision points
- Evidence sources
- Approval process
- Exception process
- Decision volume
- Optional documents

OPLOGICA · WORKFLOW AUDIT

Deliverable

Premium Reviewability Report

One executive-ready document, delivered as a PDF, plus written review notes, with an optional review session if needed.

INSIDE, IN ORDER

- Executive Summary
- Workflow Integrity Score
- Executive Grade
- Decision Accountability Map
- Evidence, approval, exception & reconstruction reviews
- Operational Exposure Estimate
- Recommended Next Step

Full anatomy on page 9. *A complete sample report is published on the site.*

WHAT THE AUDIT IS NOT

- Not a compliance certification
- Not legal advice
- Not a guarantee of risk reduction
- Not SaaS, and not a subscription
- Not automation implementation
- Not a replacement for internal audit or counsel

WHAT THE CLIENT RECEIVES

07

Anatomy of the report.

The audit produces one executive-ready report. Three headline indicators summarize it, followed by ten sections that build the full picture. The views below preview the concepts; the figures in any report are produced from the assessed workflow.

WORKFLOW INTEGRITY SCORE

Illustrative. 0 to 100 reviewability posture.

EXECUTIVE GRADE

Illustrative. A single summary letter for leadership.

OPERATIONAL EXPOSURE ESTIMATE

Illustrative. An operational planning estimate, not a loss prediction.

THE REPORT, SECTION BY SECTION

A **Executive Summary**
The workflow assessed, key risks, posture, and the recommended decision.

B **Workflow Integrity Score**
A single 0 to 100 score for reviewability posture.

C **Executive Grade**
A single summary letter, for leadership.

D **Decision Accountability Map**
Where the decision starts, what produces it, where a human enters, where approval is recorded, and where information is lost.

E **Evidence Integrity Snapshot**
Whether evidence is present, retained, and bound to the decision.

F **Approval Coverage Review**
Who approved, when, and whether the rationale is retained.

G **Exception Readiness Review**
What happens when inputs are missing, invalid, or contested.

H **Reconstruction Readiness Review**
Whether the decision can be rebuilt from retained records.

I **Operational Exposure Estimate**
An operational planning estimate from reviewability gaps. Not a loss prediction.

J **Recommended Next Step**
The best-fit action: no action, improve capture, add evidence binding, or a control pack.

The grade and score summarize reviewability posture, not compliance. The exposure figure is an operational planning estimate, not a loss prediction.

HOW THE SCORE IS PRODUCED

08

Scored categories, explicit anchors.

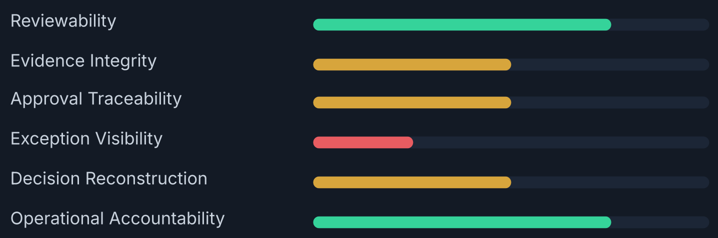
Every audit uses the same method: six scored categories, each rated against explicit 0, 1, and 2 anchors, with a stated scope and limitations. The category scores roll up into the Workflow Integrity Score and the Executive Grade. No black-box scoring, and no grading without stated anchors.

0 Absent or not evident **1** Partial or inconsistent **2** Present and consistent

SCORED CATEGORY	0 · ABSENT	1 · PARTIAL	2 · PRESENT & CONSISTENT
Reviewability	No way to review the decision later	Some review possible, inconsistent	Decisions can be reviewed on their merits
Evidence Integrity	Evidence absent or not retained	Referenced but not reliably retained	Present, retained, bound to the decision
Approval Traceability	No recorded approver	Approver named, rationale missing	Identity and rationale both recorded
Exception Visibility	Exceptions untracked	Handled off the record	Routed to a person and recorded
Decision Reconstruction	Cannot be reconstructed	Partial reconstruction only	Reconstructable from retained records
Operational Accountability	Ownership unclear	Ownership partial across steps	Clear ownership end to end

Illustrative anchor wording, shown to explain the rubric. The published scoring model defines the exact anchors for each item.

FROM SIX CATEGORIES TO ONE SCORE · illustrative



68 /100
Workflow Integrity Score

B Executive Grade

GRADE SCALE

- **A** Strong
- **B** Partial, trending strong
- **C** Partial
- **D** Critical gaps

BY DESIGN

- Six scored categories
- 0, 1, 2 anchors per item
- Explicit scope and limitations
- Structured and repeatable

OFFERING 02 · INSURANCE CONTROL PACK

09

From audit findings to a reviewable control design.

The Insurance Control Pack follows the audit, and only when the fit is clear. It turns the gaps the audit found into a concrete control design for insurance, E&O, and COI-style workflows. It is a design package: patterns, requirements, and checkpoints, not software to install.

HOW THE PACK IS BUILT · AUDIT FINDINGS BECOME CONTROLS

What the audit found		What the pack defines
Evidence is not linked to the final action	→	**Evidence binding requirements**
Approval is recorded, but the reason is not	→	**Approval rationale capture**
Exceptions are handled over email, unstructured	→	**Structured exception routing**

SIX CONTROL AREAS THE PACK COVERS

01
Evidence Readiness
What evidence must be captured and bound to each decision.

02
Approval Traceability
Who approved, when, and on what stated basis.

03
Exception Readiness
How out-of-pattern cases are routed and recorded.

04
Decision Records
The fields every decision record must carry.

05
Reconstruction Readiness
What is needed to rebuild a decision later.

06
Workflow Accountability
How responsibility maps across the workflow.

WHAT IS INSIDE THE PACK

- Approval patterns
- Evidence requirements
- Exception handling structures
- Reviewability checkpoints
- Reconstruction checkpoints
- Accountability mapping

from $6,000 After audit only

A design deliverable. Paid once. Implementation is a separate, later step.

OFFERING 03 · CONTROL PACK IMPLEMENTATION

10

Applying the control pack on one live workflow.

This is where the design becomes real. We apply an approved control pack to one live workflow and end with a clean handover. We work around your existing systems; we do not rebuild your business. Scope is fixed and the engagement is paid once.

FIVE PHASES, SCOPE CONFIRMED BEFORE ANY CHANGE IS MADE

1. **Scope Confirmation** — Agree the workflow and boundaries.
2. **Control Mapping** — Map pack controls to real steps.
3. **Configuration** — Set up records, capture, routing.
4. **Validation** — Confirm records reconstruct cleanly.
5. **Handover** — Documentation and clean transfer.

WHAT WE CHANGE

- Decision record structure
- Evidence capture points
- Approval recording
- Exception routing
- Decision record integrity

WHAT WE DO NOT CHANGE

- Your business logic or underwriting rules
- Your systems, wholesale or by replacement
- Your staffing or team structure
- Ownership of your data and your process
- The decisions themselves; we record them, you make them

YOU RECEIVE, AT HANDOVER

- Implemented control layer
- Record capture flow
- Approval & evidence binding
- Exception routing logic
- Verify-supported integrity
- Documentation & handoff

$6,000 to $9,000

50% audit credit if you proceed within 30 days of the audit. Paid once, no subscription.

AFTER HANDOVER

After implementation, the client owns and operates the workflow. There is no required subscription, platform lock-in, or mandatory follow-on engagement. OpLogica provides documentation and handover materials; ongoing operation remains with the client.

THE ENABLING LAYER

11

The integrity layer beneath the records.

OpLogica Verify is the quiet foundation under the controls. It helps decision records stay tamper-evident and reconstructable, so a record made today can be reviewed and verified later. It is supporting infrastructure, not a separate product you are asked to buy.

RECORD CHAIN · ILLUSTRATIVE

Integrity verified

```
EVIDENCE captured + bound
this 9f2a…c41
prev genesis

APPROVAL identity + rationale
this 1b77…e90
prev 9f2a…c41

FINAL ACTION recorded
this 4d0c…aa2
prev 1b77…e90
```

Each record references the one before it. Change any record and the chain no longer agrees, which is what makes tampering evident.

Tamper-evident

If a sealed record is altered, the change is detectable rather than silent.

Reconstructable

Inputs, evidence, approval, and outcome can be assembled into one account later.

Integrity-checkable

Anyone with the records can verify that the chain still holds together.

Community Edition, open and free

Verify is available openly for engineers who want to inspect or build with it. It is not the product you buy. It is the open foundation that lets the records beneath our controls be independently checked.

github.com/oplogica

Released under the Apache License 2.0

THE ENGAGEMENT MODEL

How and when you pay.

There is no public checkout and no Buy Now. You begin by requesting an audit, which opens a short conversation. Scope, tier, and price are agreed together first. Only then do we send a private payment link or invoice. ***Submitting starts a conversation, not a purchase.***

THE PATH, FROM FIRST CONTACT TO YOUR REPORT

1 **Submit** — A short request, not a purchase.

→ 2 **Scoping** — A short scoping exchange about fit.

→ 3 **Scope** — Agree scope, tier, and price.

→ PAYMENT HAPPENS HERE — 4 **Confirm & Pay** — Private payment link or invoice.

→ 5 **Audit** — We assess the agreed workflow.

→ 6 **Report** — Final report plus written review notes.

Steps 1 to 3 · no payment | Step 4 · payment | Steps 5 to 6 · delivery

The payment moment, in plain terms

After scope, tier, and price are agreed together, we send a private payment link or an invoice. You pay once. There is no public checkout, no Buy Now button, and no subscription. Submitting the request never charges you.

WHAT EACH STEP CAN COST, PAID ONCE PER OFFERING

OFFERING	WHEN	PRICE	NOTE
Workflow Audit · Founder	The paid starting point	**$1,500**	Standard from $3,500; Enterprise on quote
Insurance Control Pack	After the audit only	**from $6,000**	A control design package
Control Pack Implementation	After the pack	**$6,000 to $9,000**	50% audit credit within 30 days

THE FULL JOURNEY, END TO END

13

After the report, the decision is yours.

The audit is a starting point, never a commitment to buy more. Once you hold the report, there are five honest paths forward, and stopping is one of them. To make this concrete, the right column follows one insurance workflow from problem to recommendation.

YOU NOW HOLD

Premium Reviewability Report

↓

FIVE PATHS FORWARD

- **A — Use it internally**
  Brief your CTO, product, or compliance team.
- **B — Build it yourself**
  Use the findings as your own roadmap.
- **C — Commission the Control Pack**
  We design the controls. From $6,000.
- **D — Proceed to Implementation**
  We apply them. 50% audit credit within 30 days.
- **E — Stop here**
  No obligation to continue. The report is yours.

WORKED EXAMPLE

An insurance COI agent

The workflow today

```
reads inbound email
extracts client data
reads policy documents
proposes a COI issuance
routes to a person to review
sends the result to the client
```

A MONTH LATER, A CLIENT ASKS WHY

- Evidence exists, but is not bound to the final action
- Approval is recorded, but the reason is not retained
- Exceptions were handled over email, unstructured
- There is no trail to reconstruct the decision

RECOMMENDED NEXT STEP

Build an Insurance Control Pack: evidence binding, approval rationale, structured exceptions, and a reconstruction trail, with Verify beneath it.

WHAT CHANGES, AND WHAT WE WILL NOT CLAIM

14

Honest outcomes, honest boundaries.

A reviewable workflow looks different from the one you started with, in six specific ways. Equally important is what we never claim. Holding both lines is what keeps the work credible.

WHAT CHANGES, AREA BY AREA

AREA	BEFORE	AFTER
Decision records	Scattered or missing	Structured and consistent
Evidence	Not linked to the decision	Bound to the decision
Approvals	A name, with no reason	Identity plus rationale
Exceptions	Ad hoc, over email	Routed and recorded
Reconstruction	Not possible later	Reconstructable when needed
Accountability	Unclear ownership	Mapped across the workflow

WHAT WE DO NOT CLAIM

The boundary that keeps the work credible

- We do not certify compliance
- We do not give legal advice
- We do not predict losses or guarantee outcomes
- We do not replace your internal audit or counsel
- We do not make your decisions. We help make the decision records reviewable
- Exposure figures are planning estimates, not loss predictions

FOUNDER PROGRAM, NOW OPEN

Start with a Workflow Audit.

One bounded workflow, one premium report, one clear next step. Submitting starts a conversation, not a purchase.

Request an audit →

oplogica.com

WORKFLOW AUDIT SCOPE

A

What is included, and what is outside scope.

The Workflow Audit is deliberately bounded. This is exactly what one engagement includes, and what is intentionally outside it, so the scope is clear before you request one.

INCLUDED

- One bounded workflow
- Six reviewability domains: evidence, approvals, exceptions, records, reconstruction, and governance
- Reviewability and reconstruction assessment
- Workflow Integrity Score
- Executive Grade
- Decision Accountability Map
- Operational Exposure Estimate, as a planning estimate
- Recommended Next Step
- Written review notes, with an optional review session if needed

OUTSIDE SCOPE

- More than one workflow, unless separately scoped
- Regulatory compliance certification
- Legal advice
- Control implementation
- Ongoing monitoring
- SaaS access
- Outcome guarantee
- ROI guarantee
- Loss-reduction guarantee
- Replacement for internal audit or counsel

TYPICAL PLANNING RANGES

OFFERING	TYPICAL PLANNING RANGE
Workflow Audit	Typically 2 to 4 weeks, confirmed at scoping.
Insurance Control Pack	Typically 1 to 2 weeks after the audit, confirmed at scoping.
Control Pack Implementation	Typically 4 to 6 weeks, confirmed at scoping.

Typical planning ranges, confirmed at scoping. These are planning references, not delivery guarantees.

WORKED EXAMPLE · FICTIONAL COI WORKFLOW

B

Before and after Control Pack Implementation.

Using the same fictional Certificate of Insurance workflow, here is how the five areas a Control Pack Implementation addresses can look before and after the work.

AREA	BEFORE	AFTER CONTROL PACK IMPLEMENTATION
Evidence	Evidence exists, but is not consistently linked to the final decision.	Evidence requirements are defined and linked to the decision record.
Approvals	Approvals are recorded, but rationale is often missing.	Approvals capture identity, timing, and rationale.
Exceptions	Exceptions may be handled informally or outside the system of record.	Exceptions are routed to a named owner and recorded.
Records	Records may be incomplete or editable without an integrity trail.	Records are structured and support integrity checks.
Reconstruction	Rebuilding the decision later is difficult.	Reconstruction is supported by retained records.

Actual results depend on implementation quality, adoption, and the agreed scope.

FAQ

C

Common buyer questions.

Common buyer questions before requesting a Workflow Audit.

Is this open-ended consulting?

No. OpLogica engagements are productized services with a defined scope, stated deliverable, and agreed next step. They are not open-ended hourly consulting.

Is this compliance software?

No. OpLogica assesses reviewability and decision accountability. It does not provide compliance certification, legal advice, or regulatory approval.

Is this a subscription?

No. The current offerings are paid once per engagement. There is no required subscription at launch.

Will we be locked into a platform?

No. You keep ownership of your workflow, process, and data. OpLogica delivers the agreed report, design, implementation work, and handover materials.

What if we do not continue after the Workflow Audit?

Nothing else is required. The report is yours. You may use it internally, build from it yourself, request a Control Pack, request implementation, or stop there.

Do you guarantee outcomes?

No. OpLogica does not guarantee business outcomes, compliance results, risk reduction, ROI, correctness, fairness, or safety. We commit to the agreed scope, documented deliverables, and a clearly stated reviewability assessment.

Is this a replacement for legal counsel?

No. OpLogica does not provide legal advice and does not replace qualified counsel.

Is this a replacement for internal audit?

No. It can support internal review by making workflow records clearer, but it does not replace your internal audit, governance, or risk functions.

Does the Workflow Audit include implementation?

No. Workflow Audit is an assessment and report. Insurance Control Pack and Control Pack Implementation are separate later offerings.

OpLogica

THE IDEA, IN ONE LINE

OpLogica does not begin by selling software. It begins by selling clarity, then the path to it.

Are this workflow's decisions reviewable and reconstructable? We answer that with an audit, design the controls that address the gaps, and apply them on one live workflow. OpLogica Verify supports the integrity layer beneath it all.

01 · SOLD NOW
Workflow Audit, from $1,500

02 · AFTER THE AUDIT
Insurance Control Pack, from $6,000

03 · AFTER THE PACK
Implementation, $6,000 to $9,000

BENEATH IT ALL
OpLogica Verify, open and free

Reviewability is not asserted. It is engineered.

OpLogica
Decision Accountability Infrastructure

COMPANY
Oplogica, Inc.
oplogica.com
github.com/oplogica

CONTACT
audit@oplogica.com
contact@oplogica.com

Request a Workflow Audit
oplogica.com/request-audit